



BUSINESS TAKEN TO NEW HEIGHTS

JAGUAR LAND ROVER FLEET & BUSINESS



At Jaguar Land Rover, we're committed to developing vehicles with business customers in mind. That's why some of the world's largest corporations trust us to take care of their fleet and business needs.

You'll see from this brochure that this is a very exciting time for us. We've launched a succession of new Jaguar and Land Rover vehicles, which feature our first ever battery electric and plug-in hybrid electric powertrains. They'll bring enhanced, zero emissions performance, efficiency and all-terrain capability to drivers the world over.

With an appealing and comprehensive range of products across both brands, alongside our team of specialists committed to delivering excellent customer service, it's time to seriously consider us for your fleet.

For more information, please get in touch with your local Fleet & Business Sales Manager using contact details provided at the end of this brochure.

Kind Regards,

A handwritten signature in black ink that reads "Ken Forbes". The signature is written in a cursive, flowing style.

Ken Forbes

**Global Fleet & Business Director
Jaguar Land Rover**

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WHY CHOOSE JAGUAR AND LAND ROVER

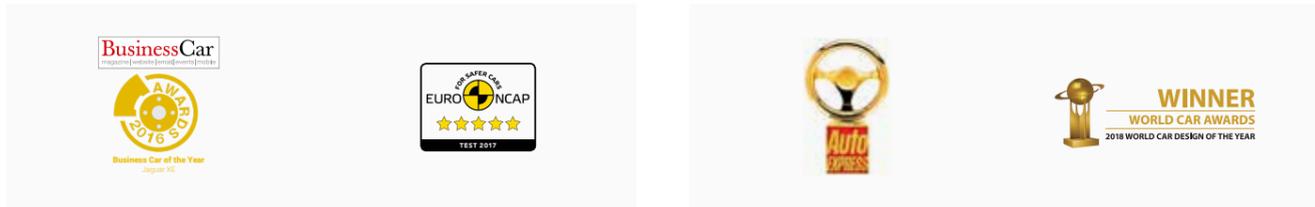
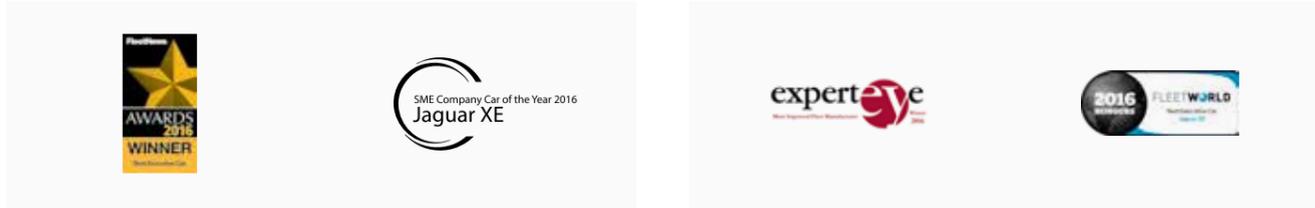
Our range of award-winning vehicles combines distinctive design and cutting-edge technology with competitive Total Cost of Ownership, low emissions and strong Residual Values.

We've developed a variety of innovative powertrains including, advanced Ingenium engines, Plug-in Hybrid Electric Vehicles (PHEVs) and a Battery Electric Vehicle (BEV), so that there's a vehicle for all kinds of businesses and all kinds of drivers.

Furthermore, our unrivalled expertise at the forefront of aluminium car construction has enabled us to create lighter, more agile vehicles with improved fuel efficiency and reduced CO₂ emissions. While state-of-the-art InControl Infotainment systems offer a wealth of information and entertainment, enhanced driver assistance and seamless connectivity, making sure you never miss a beat.

To cap it all, the distinctive presence of our vehicles also reflects the positive image of your business.

It's always great to be recognised for your work. Over the years Jaguar and Land Rover have won numerous awards for exceptional design, reliability, performance and customer satisfaction.



SELECT YOUR JAGUAR

Agile and powerful; sleek and seductive; confident and instinctive – select a Jaguar, and every journey becomes a pleasure, and an opportunity for your company to demonstrate that it's no ordinary business.

Ever since the first Jaguar car was produced in 1935, we've existed to push performance to its limits. Our performance. Our cars' performance. We innovate, we engineer, we design. We master rules and then break them. Only to push further, past the limits of convention. This is when performance becomes art, for Jaguar it's the art of performance.

Discover how our award-winning, efficient and dynamic vehicles can set your business apart from the competition.



Find out more at
jaguar.com/fleet-and-business



JAGUAR XE

The most advanced, efficient and refined sports saloon that Jaguar has ever produced.



JAGUAR E-PACE

Jaguar's first compact SUV is a unique combination of looks, agility and dynamic driving.



JAGUAR XF

Luxury business saloon with distinctive design, dynamic drive and state-of-the-art technologies.



JAGUAR F-PACE

Luxury performance SUV offering practicality and efficiency.



JAGUAR XF SPORTBRAKE

Added versatility and practicality to suit your lifestyle.



NEW JAGUAR I-PACE

The ultimate all-electric performance SUV.



JAGUAR XJ

Premium luxury saloon, spacious and beautiful yet powerfully agile. Also available in long wheel base bodystyle.



JAGUAR F-TYPE

Pulse-quickenng, pure Jaguar sports car. Coupé and convertible bodystyles are available.



SELECT YOUR LAND ROVER

From touring holidays along rocky mountain trails to business trips through smart city streets, each one of our award-winning vehicles is ready for anything.

Ever since the first Land Rover vehicle was conceived in 1947, we've built vehicles that challenge what's possible. These in turn have challenged their owners to explore new territories and conquer difficult terrains. Our vehicles epitomise the values of the designers and engineers who have created them. Each one instilled with iconic British design cues, delivering capability with composure.

Decades of innovation have taken Land Rover 'Above & Beyond'. Today our range of capable SUVs offers unprecedented capability and composure for innovative, dynamic and adventurous companies, who want a fleet that's just as accomplished.



Find out more at
landrover.com/fleet-and-business



LAND ROVER
DISCOVERY SPORT

The adventurous and versatile compact SUV.



RANGE ROVER VELAR

The avant-garde Range Rover.



LAND ROVER DISCOVERY

The most versatile SUV.



RANGE ROVER SPORT

The most dynamic Range Rover.



RANGE ROVER EVOQUE

Distinctive and individual, a true Range Rover in compact form. Also available in convertible bodystyle.



RANGE ROVER

The ultimate Range Rover.



A CHOICE OF INNOVATIVE POWERTRAINS FOR YOUR BUSINESS

Looking to the future, we've developed a range of powertrains that significantly reduce vehicle emissions and improve fuel economy yet maintain exhilarating performance and the all-terrain capability that Jaguar and Land Rover vehicles, respectively, are synonymous with.



BATTERY ELECTRIC VEHICLES



Battery Electric Vehicles (BEVs) are powered solely by an electric motor and a high capacity battery to deliver high performance with zero tailpipe emissions.

AVAILABLE JAGUAR MODELS:

- I-PACE

BENEFITS:

- Outstanding efficiency delivered by a high-tech Lithium-ion battery and advanced electric motors
- Zero tailpipe emissions
- A range of up to 298 miles on the WLTP cycle*
- Instant and exhilarating acceleration, 400PS and 696Nm of torque

*WLTP (Worldwide harmonised Light vehicle Test Procedure) is the new process that has been phased in from 2017, which measures fuel, energy consumption, range and emissions in passenger vehicles in Europe. This is designed to provide figures closer to real-world driving behaviour. It tests vehicles with optional equipment and with a more demanding test procedure and driving profile.

**Charging times will vary by market, power supply and charging solution.

PLUG-IN HYBRID ELECTRIC VEHICLES



Plug-in Hybrid Electric Vehicles (PHEVs) combine a lightweight conventional engine, together with an electric motor and a high capacity battery which is charged via an external source.

AVAILABLE LAND ROVER MODELS:

- Range Rover Sport P400e
- Range Rover P400e

BENEFITS:

- Ultra low CO₂ emissions
- 13kWh high voltage battery
- 7kW On-Board Charger
- Combined output of 404PS
- A full charge can be achieved in as little as 2.75 hours**

INGENIUM ENGINES



Our unparalleled expertise in developing engines with cutting-edge performance and economy has led to the creation of the most advanced Ingenium engines. These all-aluminium engines maximise performance and environmental sustainability at the same time as driving down running costs.

AVAILABLE JAGUAR MODELS:

- XE
- XF
- XF Sportbrake
- E-PACE
- F-PACE
- F-TYPE

AVAILABLE LAND ROVER MODELS:

- Discovery Sport
- Discovery
- Range Rover Evoque
- Range Rover Velar
- Range Rover Sport

BENEFITS:

- Lower CO₂ and Nitrogen Oxide emissions
- Reduced weight for enhanced performance
- Impressive torque for quicker acceleration
- Intelligent Start/Stop technology for improved efficiency

EFFICIENT. FROM THE BOTTOM LINE UP

At Jaguar Land Rover we understand the importance of Total Cost of Ownership (TCO) to businesses. That's why we consider TCO in the design and development of our vehicles right from the start.

A range of innovative energy-saving systems are employed to constantly improve the efficiency of our vehicles. These include aluminium Ingenium engines with Intelligent Start/Stop technology, ultra-low rolling resistance tyres, as well as aerodynamic lightweight alloy wheels. Our focus on efficiency also extends to our unparalleled expertise in aluminium technology that allows us to build lighter, more efficient and more agile vehicles.

Service, Maintenance and Repair costs make up the second largest expense category. With each new generation of vehicles, we look to reduce servicing and repair requirements through the use of new technologies and synthetic lubricants. Our vehicles are also designed for longer service intervals and ease of maintenance, which further reduce running costs.



YOU'RE IN CONTROL

InControl is our suite of services and applications that connects you to your vehicle and links you seamlessly and securely with the outside world.

InControl helps you navigate accurately, keeps you connected and entertained, even calls for assistance if required and more. Using the Touchscreen just like a tablet, it's controlled by an Intel Multi-Core processor with High Speed Ethernet network. Remote features connect you to your vehicle from anywhere in the world via your smartphone. Driver Assistance frees you to enjoy your drive, whether you're parking in town or out on the road.



INCONTROL INFOTAINMENT

From calls, media and navigation, to climate control, driver settings and remote access via your smartphone, InControl brings the latest in seamless, intuitive connectivity.



INCONTROL CONNECTIVITY

Connect and Connect Pro give you unrivalled connectivity within your vehicle. They ensure that you and your passengers enjoy the journey and have a seamless in-car and out-of-car experience.



INCONTROL DRIVER ASSISTANCE

A range of standard and optional intuitive driving assistance features is available to help you maximise your driving experience in terms of both safety and efficiency. Features are designed to complement the demands of professionals and businesses alike.

InControl features, options and their availability remain market dependent – check with your Jaguar or Land Rover Retailer for local market availability and full terms. Information and images displayed in relation to the InControl technology, including screens or sequences, are subject to software updates, version control and other system/visual changes depending on options selected. Mobile network connectivity cannot be guaranteed in all locations. InControl Apps and Remote App will need to be downloaded from the Apple/Play Store. All in-car features should be used by drivers only when safe for them to do so. Drivers must ensure they are in full control of the vehicle at all times.



THE FUTURE, TODAY

With each new generation, Jaguar and Land Rover vehicles become more efficient, more connected, and more intelligent.



JAGUAR I-PACE eTROPHY

Jaguar Racing is all set to create history in the world of zero emissions motorsports as it introduces the world's first all-electric production based international race series – Jaguar I-PACE eTROPHY. With this new series, scheduled for the second-half of 2018, Jaguar becomes the first manufacturer to roll its electric cars straight off the production line and onto the race track – via a quick pit stop at Special Vehicle Operations (SVO) where performance and technology are taken to the highest levels.



SUSTAINABLE PRODUCTION

Being the world leader in automotive aluminium body construction has allowed us to create lighter, more efficient and safer vehicles. It has also made us focus on waste prevention and increase material re-use. In addition to using recycled material to create aluminium sheets that form body panels, we also employ a system called Real Car which ensures scrap aluminium is directly returned to the supplier for future use. As a result, 30,000 tonnes of aluminium have been recycled over the course of a year.



ELECTRIFICATION

In addition to launching our first ever battery electric and plug-in hybrid electric powertrains, we've further strengthened our commitments towards electrification with a landmark announcement to electrify all Jaguar and Land Rover model lines by 2020. What's more, with the recently revealed Jaguar FUTURE-TYPE, a fully autonomous electric concept for 2040 and beyond, we're also presenting our future vision of all-electric, autonomous driving to the drivers of today.



WAYMO AND JAGUAR LAND ROVER

We've recently partnered with Waymo (formerly Google's self-driving car project) to design and engineer the world's first premium self-driving electric vehicle for its driverless transportation service. The first Waymo self-driving I-PACE will start tests in 2018 and will become part of its fleet from 2020. This long-term strategic collaboration will further our shared goals to make cars safer and improve mobility for everyone.

CUSTOMER SATISFACTION AND PEACE OF MIND

With extensive experience across a range of industries, our highly trained Sales and Aftersales Team will be by your side from day one and throughout your ownership experience. The team makes managing and maintaining your fleet as simple as possible.

ONE POINT OF CONTACT

You'll be given a dedicated Fleet & Business Sales and Aftersales Manager who will assist you with every part of the decision-making process.

SERVICE PLANS

Fixed price service plans cover the cost of routine servicing for the length of your chosen plan and provide reassurance that the vehicle is performing at its best. They also help to optimise the vehicle's Residual Value.

ACCIDENT SERVICES

We'll go the extra mile to get drivers back behind the wheel quickly. We use only Jaguar or Land Rover Approved Body and Paint Centres and ensure vehicles are returned in a pristine condition.

ROADSIDE ASSISTANCE

We offer a comprehensive, tailored programme for complete and best-in-class emergency cover and support. We can help in all motoring emergencies from breakdowns to accidents and ensure that your journeys, and your business, keep running as smoothly as possible, whatever the circumstances.

EXTENDED WARRANTY

Once your Manufacturer Warranty expires, we offer an extended warranty for longer lasting peace of mind.

JAGUAR AND LAND ROVER CARE

Jaguar and Land Rover Care programmes make owning a Jaguar and Land Rover vehicle easier than ever before by eliminating scheduled maintenance costs for the first three years of ownership, regardless of mileage (excluding wear and tear)*.

*Jaguar and Land Rover Care are available across most European markets excluding UK, Switzerland and Turkey, please check with your local Jaguar and Land Rover Retailers for market coverage and optional service plan availability.



GETTING IN TOUCH IS EASY

If you have a query for us to answer or are curious to hear more about what we can offer, don't hesitate to get in touch with our Fleet & Business Manager in your region.



INTERNATIONAL

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